

ANNUAL REPORT 2022



ADVOCAP

Helping People Help Themselves



Contents

Executive Summary	3
Board of Directors	5
ADVOCAP's Programs	8
Community Service Awards	20
Client Demographics	23
Financial Report	24
Investors & Donors	25



Executive Summary

Dear Friends:

ADVOCAP is pleased to present its 2022 Annual Report to the Community. ADVOCAP works to “Create Opportunities for People and Communities to Reduce Poverty and Increase Self Sufficiency.” In the pages that follow, we provide a summary of the opportunities that we offered to individuals and families in our three-county area.

The year 2022 marks the 56th Anniversary of ADVOCAP, Inc. In 2022, our communities started to rebound from the effects of the COVID-19 pandemic. Inflation rose over the course of the year, which particularly affected our low-income population. ADVOCAP conducted a triennial Community Needs Assessment where paying for gas, auto repairs and utility bills were among the highest areas of needs with the low-income respondents.

ADVOCAP continued to assist with Emergency Rental Assistance and Homeowner Assistance to those who were negatively impacted by COVID. We safely provided in-person instruction to our Head Start children. We assisted small businesses with the technical assistance they needed to continue their journey of entrepreneurship. We started a Skilled Nursing program for those wanting to begin or advance their nursing career. We began to open Senior Nutrition meal sites in Winnebago County that were closed during the pandemic. We continued providing hygiene products to those Seniors in need in Winnebago County. Our many senior volunteers were creative in connecting with children and families in need. We continued to weatherize homes and provide emergency furnace and water heater repairs and replacements.

ADVOCAP is a locally controlled, private not for profit corporation that seeks solutions to poverty at the local level in Fond du Lac, Winnebago, and Green Lake Counties. Our corporate decisions are made by a local board of directors with representatives from local government, local community leaders, and low-income people who live here. We are *your* Community Action Agency.

We are grateful to our public funders, private donors, volunteers, and collaborative partners for supporting our efforts in providing solutions to poverty. With their help, we will continue to work toward reducing poverty and increasing self-sufficiency in the future.

Sincerely, on behalf of the ADVOCAP Board of Directors and Staff

Tanya Marcoe
Executive Director

Connie Anderson
President, Board of Directors



ADVOCAP is a Community Action Agency offering solutions to poverty in Fond du Lac, Green Lake, and Winnebago Counties. ADVOCAP helps individuals and families to overcome crisis and barriers by providing emergency financial assistance, transportation, and meal delivery services. We work to empower individuals and families by providing preschool education, family development services, adult education, and life skills training.

ADVOCAP collaborates with over 200 organizations to help strengthen communities by providing economic and workforce development as well as volunteer engagement to improve the lives of all.



Tanya Marcoe
Executive Director



Connie Anderson
Board President



Board of Directors

FOND DU LAC COUNTY

- Donna Blend
- Jim Chatterton
- Mary Fleischman
- Jay Myrechuck
- Sister Joyann Repp
- Shawn Ross
- Sadie VenderVelde
- Gary Will
- Michael Will

GREEN LAKE COUNTY

- Connie Anderson
- Ken Bates
- Joe Gonyo
- Bob Johnson
- Christina Sippel
- Danielle Viau

WINNEBAGO COUNTY

- Darlene Bilstad
- Andy Buck
- Gayle Demler
- Paulette Feld
- Brian Hamill
- Ashley Lamers
- Deb Neet
- Don Nussbaum
- Shanah Zastera

The ADVOCAP Board of Directors consists of residents of the three counties we serve; Fond du Lac, Green Lake, and Winnebago. It is a tripartite board with equal representation from local government, community leaders, and low-income people. Board members are active in the communities we serve as leaders, business owners, and members of local government.

The Board of Directors identifies the needs of the communities we serve and works with ADVOCAP Staff to determine the best way to meet those needs by establishing goals, formulating strategic plans for Community Action and overseeing the personnel, fiscal, and program policies.

The Board of Directors serve on a voluntary basis.



Serving Our Community

What is Community Action?

Community Action began with the signing of the Economic Opportunity Act in 1964. In his State of the Union Address, President Lyndon Johnson announced an “unconditional war on poverty” and his administration implemented the social welfare legislation in hopes of creating a more just and equitable world. The EOA authorized the formation of local Community Action Agencies, with the help of federal dollars, to develop programs to equip our low-income population with the tools required to become self-sufficient. Its purpose was to eliminate poverty, expand educational opportunities, look after our elderly population, and help low-income individuals earn a living wage.

It's with these ideals in mind that Rosalee Tryon Barber was recruited to head Fond du Lac County's first Community Action Agency, Fond du Lac Area Economic Opportunity, Inc. in 1966 (to be known later as ADVOCAP, Inc.).





Serving Our Community

Mission & Vision

To create opportunities for people and communities to reduce poverty and increase self-sufficiency.

ADVOCAP's vision is that all low-income and disadvantaged people in our service area will have the opportunities, assets and tools necessary to obtain the basic necessities of a healthy and dignified life.





Serving Our Community Programs

- ★ Affordable Housing
- ★ Homeowner Assistance
- ★ Business Development
- ★ Workforce Development
- ★ Transportation
- ★ Head Start
- ★ Home Energy Conservation
- ★ Homeless Prevention
- ★ Emergency Services
- ★ Nutrition Services
- ★ Volunteer Services

ADVOCAP offers individuals and families the opportunity to become self-sufficient by providing them the tools and support they need to reach their financial, educational, family, and life goals.

ADVOCAP leverages the support of both federal and state agencies as well as community partners to develop economic and social opportunities to help the most disadvantaged in our community to succeed.



Serving Our Community

Affordable Housing

Having safe, decent, and affordable housing provides stability to the lives of people everywhere. It allows children to regularly attend school, adults to stay employed, and provides an opportunity for the entire household to move into self-sufficiency. It is a key element to a healthy, strong, and secure community. ADVOCAP offers second chances for those who have experienced rental problems in the past and manages with compassion and consideration to life situations.

RENTAL PROPERTIES

ADVOCAP's rental properties are available to low and moderate income persons and families. These agency owned units are targeted to house persons coming out of homeless shelters, persons with disabilities, and large families.

81

Households
provided with safe &
affordable housing

ADVOCAP's Rental Options

1	6 bedroom home
6	5 bedroom homes
15	4 bedroom homes
10	3 bedroom homes
15	2 bedroom homes
10	1 bedroom units
11	Efficiency units
4	Single room occupancy

Safe, stable housing is key to a safe, healthy,
and secure community.

"I have never understood a lease, or had it explained to me, until I rented from ADVOCAP"

- Current tenant

"ADVOCAP assisted me with housing when I left an abusive situation and was living in a camper, with my children."

- Current tenant



Serving Our Community

Homeowner Assistance

For many people, owning a home represents stability, independence, and freedom. Being a homeowner is considered by many to be an investment with wealth-building opportunities. Homeownership also helps to improve the surrounding community. ADVOCAP is proud to provide multiple housing programs in Fond du Lac, Green Lake, and Winnebago Counties.

HOMEOWNER REHABILITATION

The Homeowner Rehabilitation Program can assist low-income homeowners to rehab their home by providing a deferred loan. Rehabilitation assistance can be used to make essential improvements.

DOWNPAYMENT ASSISTANCE

Home ownership can provide a sense of pride and community by also providing opportunities to tax deductions and the ability to earn equity and build wealth over time.

FORECLOSURE PREVENTION

ADVOCAP can offer financial assistance to households who are at risk of foreclosure by providing deferred loans on behalf of the homeowner.

Owning a home represents stability, independence, and freedom.

Downpayment Assistance

- ★ 9 households
- ★ \$94,500 in assistance

Homeowner Rehabilitation

- ★ 3 households
- ★ \$108,400 in assistance



Serving Our Community

Business Development

ADVOCAP's Business services help low-income individuals become self-sufficient through self-employment. Business Development assists entrepreneurs to start or expand a business, buy or sell a business, and obtain financing. Assistance is provided to help entrepreneurs create a business plan, financial plan, fiscal management systems, and access to business loans. ADVOCAP collaborates with community resources such as financial institutions and economic development organizations to further assist those we serve.

30
low-income
entrepreneurs
started or expanded
a business

Dollars Lent:
\$146,934.94

Dollars leveraged:
\$1,166,500.00



From home kitchen to bricks and mortar.

Jamie started her business as JJ's Cookie Creations in the kitchen of her home in Campbellsport, WI. The business experienced tremendous growth quickly forcing Jamie to look for a new site. A site perfect for the business opened up in Kewaskum and she took advantage of the opportunity for growth by not only moving to a building on the main street but giving the business a new name, Daisies Sweet Treats LLC. The expansion allows Daisies Sweet Treats to offer more than just cookies.



Pictured: Jamie Jandre (2nd from Rt) and her new bakery staff

Serving Our Community Workforce Development

Securing full-time employment with a living wage is key to helping individuals and families become self-sufficient. ADVOCAP's Workforce Development Services help to improve access to training and employment opportunities.

SKILLS ENHANCEMENT

ADVOCAP's Skills Enhancement Programs help participants to access educational opportunities that may not otherwise be available to them, allowing them to grow in their current field of work or start a new one.

ADULT EDUCATION

The Adult Education Program assists adults who wish to prepare for their GED or HSED exams, and also helps those who wish to prepare for college or post-secondary education.

SKILLED NURSING PROGRAM

The Skilled Nursing Program is a part of a new initiative through the Wisconsin Economic Development Corporation (WEDC). Through this unique initiative, ADVOCAP is able to provide opportunities for low to moderate income individuals to up-skill or re-skill into high demand nursing careers such as: Certified Nursing Assistant (CNA), Licensed Practical Nurse (LPN), Medical Assistant, Associate Degree Nurse, and Registered Nurse (RN).

118

Individuals participated in Adult Education program

24

Individuals increased their income through the Skills Enhancement program



Pictured: Business & Workforce Development Department

Serving Our Community Transportation

We all need transportation to travel to job interviews, commute to work, and participate in work-related trainings. Access to reliable transportation ensures that everyone can actively participate in the workforce and earn a living wage. Having a reliable vehicle also allows people to travel outside of the local area to find better job opportunities.

FUNDS FOR FINES

Funds for Fines is aimed at helping low-income drivers, drive legally and responsibly by assisting participants to reinstate their driving privileges.

WORK N WHEELS

The Work N Wheels program helps participants find reliable, affordable transportation, creating the ability to apply for better paying jobs with benefits, or commuting to other areas that offer employment opportunities.

REPAIR LOAN PROGRAM

The Car Repair Loan Program helps low-income individuals repair their vehicles. Vehicle repairs can be expensive, but are necessary to extend the life of a vehicle. Auto repairs were identified as one of the top needs by low-income people in our triennial needs assessment.

23

Individuals purchased a vehicle for work

5

Individuals had their vehicle repaired to get to work

9

Individuals were able to get their drivers license reinstated for work



Pictured: Work N Wheels participants.

Serving Our Community

Head Start

ADVOCAP's Head Start Program recognizes parents as the first and most influential teacher. Head Start is a family focused, child development, and education program that provides health, nutrition, and family support services. The Head Start program works in close partnership with parents, assisting them in developing and using individual strengths to accomplish personal and family goals. Parents are encouraged to participate in policy and program decisions that govern the program operations.

EDUCATION

The goal of Head Start is to prepare three and four year old children to be successful in elementary school by encouraging learning through play, creative expression, and guided activities with schedules and lesson plans that include the cultural and language heritage of each child.

FAMILY DEVELOPMENT

Head Start is a family centered program designed to foster the parent's role as the primary influence in their child's development and as their primary educator, nurturer and advocate.

NUTRITION & HEALTH

Good health is an important part of each child's development. Head Start has a comprehensive health services program that includes emphasis on preventative health, well child care, and screening programs.

Making a difference for children and families.



Pictured: Head Start Playground in Ripon

227

Children participated in
ADVOCAP's Head Start
program

199

Children received age-
appropriate Immuniza-
tions, medical care, &
dental care

Serving Our Community

Home Energy Conservation

ADVOCAP's Home Energy Conservation Programs work to reduce the energy costs for low-income households by increasing the energy efficiency of their homes, while ensuring their health and safety. Home Energy Conservation helps alleviate this heavy energy burden through cost-effective building improvements such as insulation and air-sealing; heating, ventilation, and air conditioning systems; lighting; and appliances.

WEATHERIZATION ASSISTANCE

The Weatherization Assistance Program reduces energy costs for low-income families by improving the energy efficiency of their homes while ensuring their health and safety.

FURNACE PROGRAM

The HE+ Furnace Program provides assistance to eligible low-income Wisconsin households when their primary heating system no longer provides heat, is inoperable or becomes unsafe.

WATER CONSERVATION

The HE+ Water Conservation Program provides assistance to eligible low-income Wisconsin households with the repair or replacement of leaky or non-working water heaters, leaky fixtures, toilets and/or piping.

141

homes had furnaces repaired or replaced

207

homes weatherized & experiencing energy savings.

Increasing energy efficiency to lower utility costs

"Cannot thank you enough. The crew was so very good and did an outstanding job, can't believe the difference."
-Weatherization Participant

"I never would have been able to afford doing all that they did for me! It was a true blessing. I am sincerely grateful!"
-Weatherization Participant



Pictured: Weatherization crew and family.

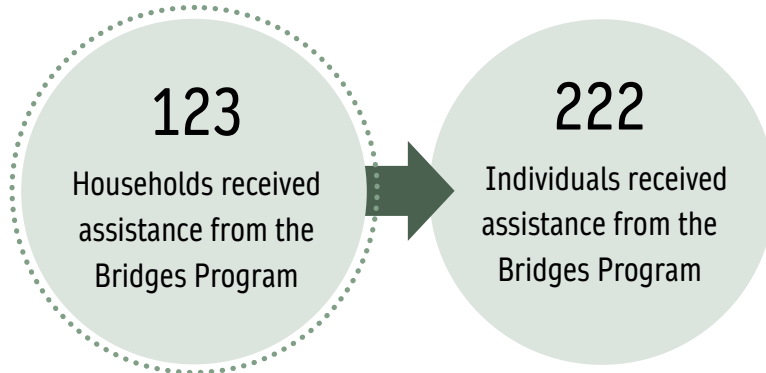
Serving Our Community

Homeless Prevention

ADVOCAP's Homeless Prevention programs help individuals and households who are at risk of homelessness to retain housing. ADVOCAP strives to build relationships with unsheltered homeless people for the purpose of providing immediate support, intervention, and connections with assistance programs and social services and housing programs.

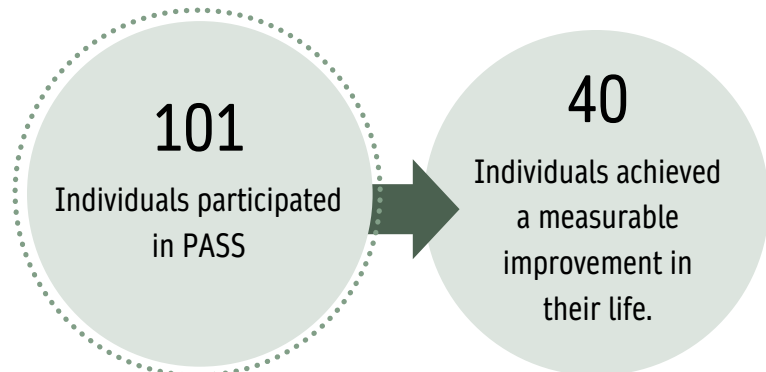
BRIDGES PROGRAM

Providing temporary emergency assistance. Eligible households may receive financial assistance for rent/utilities, clothing/furniture vouchers, & employment related assistance such as bus passes, gas cards, car repairs, work boots, or professional clothing vouchers.



PASS PROGRAM

The PASS (People Achieving Self-Sufficiency) program empowers individuals to make positive changes in their lives. PASS provides an opportunity to work one-on-one with a coach to help you focus on how to make positive steps to moving towards self-sufficiency.



HOMELESS ASSISTANCE

The Homeless assistance program helps individuals & families experiencing homelessness find a solution. The program focuses on those transitioning out of homeless shelters, those who are at imminent risk of homelessness or fleeing domestic violence.

Serving Our Community Emergency Services

In situations when crisis prevention is not possible, ADVOCAP can offer emergency help. ADVOCAP's WERA and Wisconsin Help for Homeowners programs provide resources, referrals, financial assistance, and case management to households who are trying to attain balance and security in their lives.

WERA

The Wisconsin Emergency Rental Assistance (WERA) Program was created as a response to the loss of income for many rental households during the COVID-19 pandemic. The WERA program helped individuals and families to pay rent, utilities and provide other housing stability services.

1,642 Households received emergency services

\$5,111,488

in assistance was distributed in WERA assistance

1,270

Households received WERA assistance

WI HELP FOR HOMEOWNERS

The WI Help for Homeowners program provides assistance to homeowners who are behind on their mortgage, property taxes, insurance, utilities, and a variety of expenses incurred indirectly due to the COVID-19 pandemic.

\$971,618

in assistance was distributed in WHH assistance

132

Households participated in WI Help for Homeowners

Serving Our Community

Nutrition Services

Healthy and affordable food is a basic human need and yet this need is not always met for some of the most vulnerable of our population. ADVOCAP's Nutrition Services program strives to provide stable access to nourishing, affordable meals to all in need.

COMMUNITY GARDENS

The community gardens provide garden plots to families who want to grow their own produce. Over 95 families are able to supplement their meals with fresh wholesome food that they have grown from the community garden.

CONGREGATE MEALS

Serving senior participants with appetizing, nutritious noon-time meals 5 days a week at our 11 meal sites throughout Winnebago County. Our cafeteria setting creates opportunities for social interactions and helps combat social isolation.

TEFAP

ADVOCAP administers the distribution of food to 12 food pantries, 6 shelters, and meal sites. TEFAP (The Emergency Food Assistance Program) provides a variety of canned vegetables, fruit, pasta, frozen food, and meat. This supplemental food provides groceries for a period of 3-5 days.

HOME DELIVERED MEALS

ADVOCAP's Home Delivered Meal Program helps provide elderly and disabled individuals with appetizing, nutritious, noon-time meals. This promotes health and combats food insecurity and isolation.

4,711

Households
used food
pantries

1,097

Individuals
received senior
meals

4,228,485

Pounds of food
distributed through
food pantries

More than just home delivered meals

Nora is 92 and lives alone. Nora and her friend from childhood had talked on the phone every day but when her friend passed away, Nora's phone stopped ringing. She struggled with loneliness. Fortunately, being part of the Home Delivered Meals program means that Nora gets a visit from her driver every day. Most days her driver is the only person Nora sees. Getting a home delivered meal is more than nourishment, it gives Nora something to look forward to every day.



Pictured: Nora in her kitchen with delivery bag decorated by kids from a local elementary school.

Serving Our Community

Volunteer Services

Volunteering is good for your mind and body, it can provide an increase in self-confidence, self-esteem, and life satisfaction. ADVOCAP's volunteers and staff are the bridge between ADVOCAP and the communities we serve. Volunteers are the heart of our community.

FOSTER GRANDPARENTS

Volunteers provide positive academic support to school age kids by helping with reading, practicing math, writing, and more. Foster Grandparents enrich the lives of children by sharing their time and showing students they care.

RSVP

RSVP (Retired Senior Volunteer Program) helps to promote positive change in our communities. Volunteers serve at area nonprofit organizations to help increase their effectiveness. Volunteers help students, older adults, individuals with disabilities, families in need, and many other worthy community causes.

SENIOR FRIENDS

In Winnebago County, volunteers check in with elderly and disabled individuals in their homes to reduce social isolation. Senior Friends provide needed socialization, in-person or by phone, to individuals who are socially isolated which increases their quality of life and helps them to remain more independent.

TRANSPORTATION

ADVOCAP's Volunteer Transportation Program provides rides for participants in the Winnebago County region, enabling people to be more independent, healthy, and less socially isolated.

310
Volunteers contributed
67,110
hours of service

Volunteers are the heart of our community



Pictured: Pat Micka from Volunteer Services at the 2023 Volunteer Appreciation Dinner in Ripon

Serving Our Community Community Service Awards

Rosalie Tryon Barber Self-Sufficiency Award

Brittany Gilbert fled an abusive relationship with three children. Her identity was stolen and a massive amount of debt was accumulated under Brittany's name. She had to juggle finding work to support her children, while keeping them safe, fighting for custody, finding permanent housing, and attempting to regain her stolen identity. The barriers she had to overcome seemed insurmountable.

Brittany has been working with ADVOCAP since 2021. Her work with ADVOCAP has led to an income that meets her expenses and she is able to support her family. Brittany is a Peer Support Specialist with a local organization, helping to connect women in abusive situations to local resources.



Community Awards

Fond du Lac County:

Dr. Kristine Nehring

Green Lake County:

Second Time Around

Winnebago County:

Lakeside Packaging Plus

Volunteer Awards

Fond du Lac County:

Lucille Wuest

Green Lake County:

Mike Griffin

Winnebago County:

Beverly Quella

Looking to the future Innovation

Investing in the next generation



Pictured L to R: Maria Aranda, Lt Gov Sara Rodriguez, Jezay Johnson, Jan Griedl

The Skilled Nursing Program provides up to \$25,000 in financial assistance to help pay for tuition, books, mileage, and childcare expenses while attending classes.

Maria immigrated to the United States from the Philippines in 2009 with nothing more than what she could carry in a single suitcase, and became a U.S. citizen in 2022.

In the Philippines she had the equivalent of an RN Bachelor degree however, none of that meant anything in the U.S., so she had to start over. She had been trying to do it on her own but with three children to support, there was very little money left for school.

Maria was referred to Jan Griedl at ADVOCAP by FVTC. When Jan met Maria for that first appointment, she was so impressed. Maria met the qualifications of the program, had already taken a few classes which she passed with ease, Jan was so happy she could assist her.

PASS Coaches help participants set goals and access community resources for employment, budgeting, childcare, clothing, health care, education, food, housing, transportation, and more.

Jesse was released from prison in May of 2022 with very few resources. He was given a 30-day stay at a hotel and a 30-day refill for the medication he needed. Within a week of getting released, Jesse reached out to Nikki in the PASS program, requesting more information. They met the next day, he came prepared to focus on his "new" life. Jesse has been a participant of PASS for almost a year, and continues to better himself. Jesse has secured housing with ADVOCAP, got a fulltime job at Mercury, and was recently promoted to a union steward. He paid off his debt, reinstated his drivers license, and has made amends with his three children with whom he spends all his free time.

Coaching to a self-sufficient future



Pictured L to R: Nikki Lindvall (PASS), Jesse, & Justin McArthur (Affordable Housing)

We're all in this together Collaboration

Investing in our staff

During 2022, ADVOCAP invested a great deal of resources into its staff. We completed an entire overhaul of our computer system. The new technology allows staff to perform their jobs more efficiently and effectively. We invested in a new database system which will allow us to collect and track better data so we can make sound programming decisions and efficiently report data to our funding sources. In 2022, we implemented a 36-hour work week, allowing staff to work four days per week, giving them the opportunity to have an extended weekend so they can better balance work life with their personal life. We provided staff with bonuses to help offset the high inflation costs that we saw in 2022. We invested in our facilities, making subtle upgrades to increase staff morale and well-being. ADVOCAP recognizes that we need to take care of our staff so they can care for our community.



Pictured: Shared Services Staff

Looking toward the future

ADVOCAP will invest in an extensive Strategic Planning process in 2023. Community leaders, low-income individuals, all ADVOCAP's staff, and ADVOCAP's Board of Directors will be engaged in the strategic planning process. We will be looking for future direction from all those involved! In 2023, ADVOCAP is already looking for ways to expand on affordable housing solutions, childcare opportunities and increasing our workforce development strategies. With all our community partners, we are looking forward to another productive and collaborative year ahead!

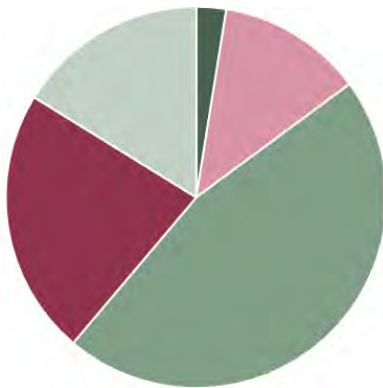


Pictured: Tanya Marcoe, Lt. Gov. Sarah Rodriguez, Tony Beregszazi

Who we serve

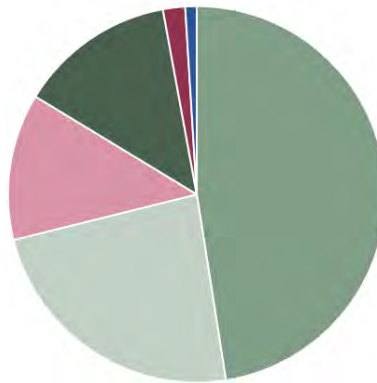
Client Demographics

EDUCATION LEVEL



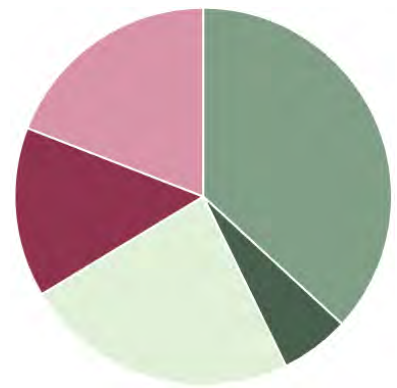
- 8th grade or less (2.53%)
- Non high school grad (12.34%)
- High school grad/GED (46.31%)
- Some post-secondary ed (22.63%)
- 2 or 4 year college grad (16.20%)

HOUSEHOLD COMPOSITION



- One person home (47.53%)
- Single parent home (23.57%)
- Two parent home (12.60%)
- Two adults no children (13.42%)
- Multi-generational home (1.90%)
- Other (0.98%)

AGE



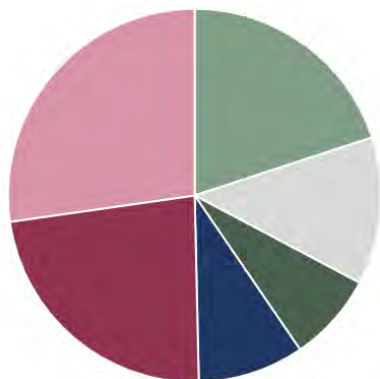
- 0-17 (36.82%)
- 18-27 (5.95%)
- 25-44 (23.57%)
- 45-64 (14.57%)
- 65+ (19.09%)

In 2022 ADVOCAP served

8,204
individuals

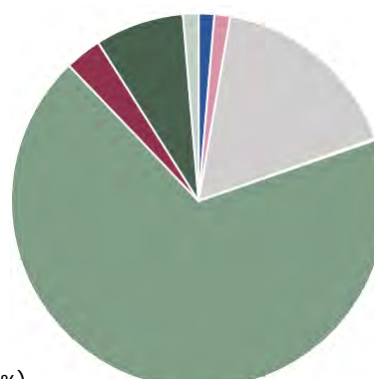
57% female
43% male

EMPLOYMENT STATUS



- Employed Full Time (19.97%)
- Employed Part Time (12.78%)
- Unemployed Less than 6 mos (7.70%)
- Unemployed More than 6 mos (9.20%)
- Unemployed Not in the labor force (23.10%)
- Retired (27.25%)

RACE



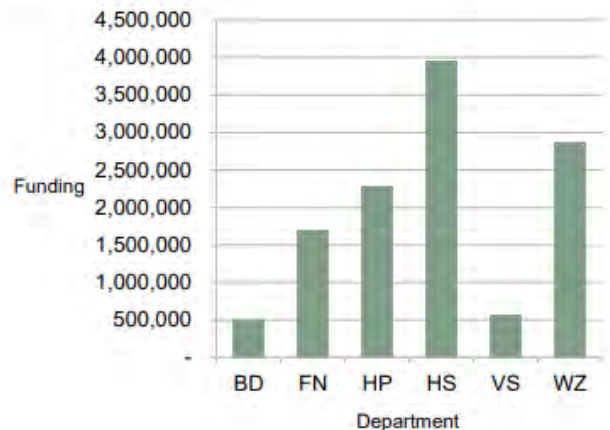
- American Indian/Native American (1.35%)
- Asian (1.37%)
- Black/African American (16.86%)
- Native Hawaiian/Pacific Islander (0.13%)
- White (68.14%)
- Other (3.16%)
- Multi-race (7.65%)
- Unknown (1.34%)

FINANCIAL REPORT

STATEMENT OF FINANCIAL POSITION December 31, 2022

2022 Funding by Program

<u>ASSETS</u>	
Cash and cash equivalents	\$1,473,598
Accounts receivable	1,731,608
Inventories	600,736
Prepaid expenses	23,860
Property and Equipment (net)	2,123,917
Investment in subsidiary	11,183
Loans receivable	7,631,857
TOTAL ASSETS	<u><u>\$13,596,759</u></u>



LIABILITIES AND NET ASSETS

LIABILITIES

Mortgages and loans payable	\$1,257,465
Accounts payable	342,115
Accrued payroll and other liabilities	675,354
Deferred revenue	243,130
Program advances	723,869
Housing loan liability	3,889,547
TOTAL LIABILITIES	<u><u>7,131,480</u></u>

NET ASSETS

Without donor restrictions	1,506,925
With donor restrictions	4,958,354
TOTAL NET ASSETS	<u><u>6,465,279</u></u>

TOTAL LIABILITIES AND NET ASSETS **\$13,596,759**

BD = Business Development Programs *	4%
FN = Food and Nutrition Programs**	15%
HP = Homeless Prevention Programs *	19%
HS = Headstart Program	33%
VS = Volunteer Service Programs	5%
WZ = Weatherization Programs	24%

* Does not include loan activity.

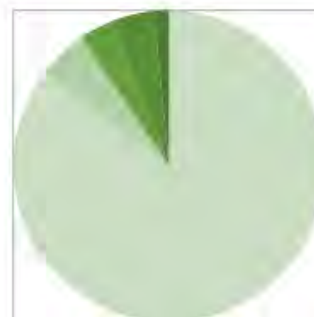
** Does not include commodities activity.

STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2022

2022 Sources of Funding

REVENUE

Government awards	\$12,347,723
Program	739,661
Other services	6,122
Investment return	57,404
Contributions	488,640
Commodities	624,931
In-kind donations	230,047
TOTAL REVENUE	<u><u>14,494,528</u></u>



■ <u>Government awards</u>
■ <u>Program</u>
■ <u>Other services</u>
■ <u>Investment return</u>
■ <u>Contributions</u>
■ <u>Commodities</u>
■ <u>In-kind donations</u>

EXPENSES

Program services	12,773,901
Management and general	1,379,305
TOTAL EXPENSES	<u><u>14,153,206</u></u>

CHANGE IN NET ASSETS **341,322**

NET ASSETS AT BEGINNING OF YEAR **6,123,957**

NET ASSETS AT END OF YEAR **\$6,465,279**

Government awards	85.19%
Program	5.10%
Other services	0.04%
Investment return	0.40%
Contributions	3.37%
Commodities	4.31%
In-kind donations	1.59%

This report was assembled by ADVOCAP, Inc. on a Regulatory Basis. Our annual agency wide audit was conducted by Independent CPA firm Hawkins Ash CPAs and is available for inspection by contacting ADVOCAP's Finance Director in Fond du Lac. There were no questioned costs on any of the contracts or grants for services administered by ADVOCAP in 2022.



Investing in Opportunity *Thank you!*

2022 INVESTORS & DONORS

Amanda Hammond	Fond du Lac Co. Dept. of Community Programs	Lisa Ball	U.S. Dept. of Energy
Amazon Smile	Fond du Lac County	Lisa Harmuth	U.S. Dept. of Health & Human Services
Ancor	Fond du Lac Housing Authority	Marian Manor Redevelopment, LLC	U.S. Dept. of Housing & Urban
Ann Stiefvater	Fond du Lac School District	Mr. & Mrs. Gary Scheer	U.S. Dept. of Justice
Associated Bank	Ger Xiong	Mr. & Mrs. Tony Beregszazi	U.S. Dept. of Transportation
Barbara Hurtgen	Givinga Foundation	Ms. Denise Miller	U.S. Dept. of Treasury
Berlin Area School District	Green Lake Co./Ripon Community Foundation	National Exchange Bank Foundation	U.S. Small Business Administration
Berlin Housing, Inc.	Green Lake County	North Fond du Lac School District	United Community Services, Inc.
Berlin Senior Village	Institute for Community Alliances	Oshkosh Area Community Foundation	United Way, Fond du Lac
Beth Zachwieja	Jan Griedl	Oshkosh Housing Authority	United Way, Fox Cities
Brian Jacobson	Jason Vander Velden	Paulette Feld	United Way, Metropolitan Chicago National Campaign
Candice M Luebke	Jean Stockwell	Richard and Janet Schettl	United Way, Oshkosh
Charity Club, Inc.	Jefferson Street Apartments, LLC	Ripon Area School District	Winnebago County
City of Appleton	Jessica Giese	Riverside Senior, LLC	WISCAP, Inc.
City of Neenah	Jessica Hinske	Roseanne Kowal	WI Balance of State Continuum of Care
City of Oshkosh	Justin McArthur	Sadoff Family Foundation	WI Dept. of Administration
Community Foundation for the Fox Valley Region	Kari Tschuch	Sandy Syms	WI Dept. of Children & Families
Darlene Bilstad	Kathy Doyle	Tanya Biermann	WI Dept. of Health Services
Dawn Paterson	Kelly Mauer	Tanya Marcoe	WI Dept. of Public Instruction
Denise Heifort	Knights of Columbus	U.S. Corp. For National & Community	WI Dept. of Transportation
Diane Radue-Branson	Ladies Benevolent Society	U.S. Dept. of Agriculture	WI Dept. of Vocational Rehabilitation
First Presbyterian Church	Lauri Kounelis	U.S. Dept. of Education	WI Division of Energy
Fond du Lac Area Foundation			

EMPLOYEE DONATIONS TO ADVOCAP'S DIANE MAYER FUND

Arica Andera	Amanda Hammond	Leanne Powers
Richerra Auchue	John Hutchinson	Camille Rosenmeier
Bridget Bestor	Michelle Jones	Julie Scheer
Ashley Boeck	Robert Kuen	Debra Shepro
Cherie Christian	Danita Legler	Jennifer Smith
LaDonna Combs	Nicole Lindvall	Thomas Spanbauer
Clarissa Dehling	Tanya Marcoe	Shane Taylor
Jennifer Dehn	Patricia Micka	Pheng Xiong
Kathryn Doyle	Tina Osheim	Elizabeth Zachwieja
Jessica Giese	Dawn Paterson	

EXECUTIVE MANAGEMENT

Executive Director Tanya Marcoe

Deputy Director Tony Beregszazi

Finance Director Diane Radue-Branson



How We Provide Services ADVOCAP services are provided to qualified persons on the basis of expressed and assessed needs and within the limits of grant guidelines. We are committed to providing equal opportunity in all programs, services and activities to persons with limited English proficiency (LEP). Services include providing written translation and oral interpretations, free of cost, to LEP persons to ensure meaningful, accurate, and equal access to programs, benefits, and activities. We make reasonable accommodations for persons with disabilities. No qualified persons shall be excluded from participation in our programs or be denied the benefits of, or otherwise be subject to discrimination in any manner on the basis of age, race, creed, religion, color, sex, physical condition, handicap or disability, developmental disability, association with a person with a disability, sexual orientation, national origin, ancestry, political affiliation, marital, parental or familial status, pregnancy, arrest record, citizenship status, veteran status or any other characteristic protected by law. ADVOCAP is an equal opportunity employer functioning under an Affirmative Action Plan. We make a concerted effort to conduct business with small companies, women and minority-owned businesses, and companies compliant with civil rights law. (Ref. 29CFR Part 471, Appendix A to Subpart A). We have a grievance procedure. If you have concerns or a complaint, please contact ADVOCAP's Executive Director or Deputy Director