

## FINANCIAL REPORT

### STATEMENT OF FINANCIAL POSITION December 31, 2021

ASSETS	
Cash and cash equivalents	\$1,370,328
Accounts receivable	2,070,936
Inventories	194,007
Prepaid expenses	26,525
Property and Equipment (net)	2,053,582
Investment in subsidiary	11,199
Loans receivable	7,956,612
<b>TOTAL ASSETS</b>	<b>\$13,683,189</b>

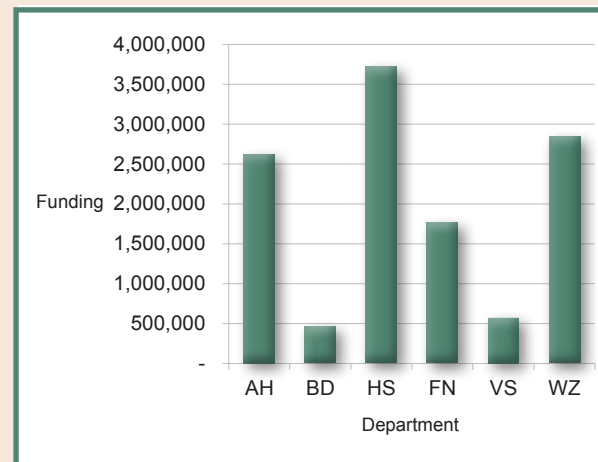
### LIABILITIES AND NET ASSETS

LIABILITIES	
Mortgages and loans payable	\$1,344,235
Accounts payable	295,173
Accrued payroll and other liabilities	295,557
Deferred revenue	315,251
Program advances	775,247
<b>TOTAL LIABILITIES</b>	<b>3,025,463</b>

NET ASSETS	
Without donor restrictions	1,070,764
With donor restrictions	9,586,962
<b>TOTAL NET ASSETS</b>	<b>10,657,726</b>

TOTAL LIABILITIES AND NET ASSETS **\$13,683,189**

### 2021 Funding by Department



AH = Affordable Housing Programs *	22%
BD = Business Development Programs *	4%
HS = Headstart Program	31%
FN = Food and Nutrition Programs	14%
VS = Volunteer Service Programs	5%
WZ = Weatherization Programs	24%

\* Does not include loan activity.

### STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2021

REVENUE	
Government awards	\$11,755,216
Program	668,061
Other services	9,924
Investment return	71,929
Contributions	247,256
Commodities	1,108,819
In-kind donations	222,535
<b>TOTAL REVENUE</b>	<b>14,083,740</b>

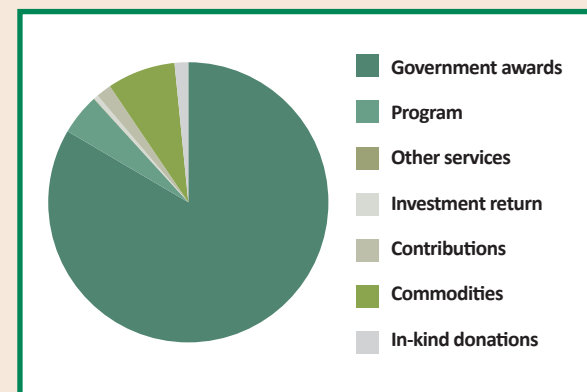
EXPENSES	
Program services	13,086,946
Management and general	1,275,496
<b>TOTAL EXPENSES</b>	<b>14,362,442</b>

CHANGE IN NET ASSETS (278,702)

NET ASSETS AT BEGINNING OF YEAR 10,936,428

NET ASSETS AT END OF YEAR **\$10,657,726**

### 2021 Sources of Funding



Government awards	83.47%
Program	4.74%
Other services	0.07%
Investment return	0.51%
Contributions	1.76%
Commodities	7.87%
In-kind donations	1.58%

## INVESTORS & DONORS FOR 2021

Amcor	Green Lake County	U.S. Dept. of Health & Human Services
Amazon Smile	Green Lake Co./Ripon Community Foundation	U.S. Dept. of Housing & Urban Development
Associated Bank	Ms. Catherine Grothe	U.S. Dept. of Justice
Berlin Area School District	Jefferson Street Apartments, LLC	U.S. Dept. of Transportation
Berlin Housing, Inc.	Knights of Columbus	U.S. Dept. of Treasury
Berlin Senior Village	Ms. Holly Konitzer	U.S. Small Business Administration
Ms. Diana Beck	Ladies Benevolent Society	United Way, Fond du Lac
Mr. & Mrs. Tony Beregszazi	Marian Manor Redevelopment, LLC	United Community Services, Inc.
Ms. Virginia Blake	Ms. Denise Miller	United Way, Fox Cities
Mr. Michael Bonertz	National Exchange Bank Foundation	United Way, Metropolitan Chicago National Campaign
Charities Aid Foundation of America	North Fond du Lac School District	United Way, Oshkosh
Charity Club, Inc.	Oshkosh Area Community Foundation	Winnebago County
City of Appleton	Oshkosh Housing Authority	WISCAP, Inc.
City of Neenah	Ripon Area School District	Wisconsin Balance of State Continuum of Care
City of Oshkosh	Riverside Senior, LLC	Wisconsin Dept. of Administration
Ms. Dawn Dettlaff	Sadoff Family Foundation	Wisconsin Dept. of Children & Families
First Presbyterian Church	Ms. Carol Sattler	Wisconsin Dept. of Health Services
First Presbyterian Preschool	Mr. & Mrs. Gary Scheer	Wisconsin Dept. of Public Instruction
Fond du Lac County	U.S. Corporation For National & Community Service	Wisconsin Dept. of Transportation
Fond du Lac Co. Dept. of Community Programs	U.S. Dept. of Agriculture	Wisconsin Dept. of Vocational Rehabilitation
Fond du Lac Housing Authority	U.S. Dept. of Education	Wisconsin Division of Energy
Fond du Lac School District	U.S. Dept. of Energy	
Good Shepherd Post 1329, Catholic War Veterans		
Mr. Ian Gorecki		

## EMPLOYEE DONATIONS TO ADVOCAP'S DIANE MAYER FUND

Sherry Auchue	Jackie Farr	Danita Legler	Leanne Powers
Bridget Bestor	Steven Fleming	Tabitha LeQue	Camille Rosenmeier
Ashley Boeck	Jessica Giese	Jenna Lick	Julie Scheer
Michael Bonertz	John Hutchinson	Nicole Lindvall	Deb Shepro
Susan Buechel	Ron Jacobson	Katie Maly	Jennifer Smith
Cherie Christian	Michelle Jones	Tanya Marcoc	Shane Taylor
LaDonna Combs	Dalli Koncos	Patricia Micka	Pheng Xiong
Jennifer Dehn	Robert Kuen	Tina Osheim	Beth Zachwieja
Kathy Doyle	Anna Leasa	Dawn Paterson	

ADVOCAP is a private 501(c)(3) non-profit charitable organization. ADVOCAP makes every effort to ensure that all names are included, spelled correctly, and listed accurately. If there are any omissions or errors in spelling or listing, please call 920-922-7760 so that we may correct our records.

### EXECUTIVE MANAGEMENT

Executive Director  
Tanya Marcoc

Deputy Director  
Tony Beregszazi

Finance Director  
Diane Radue-Branson



### How We Provide Services

ADVOCAP services are provided to qualified persons on the basis of expressed and assessed needs and within the limits of grant guidelines. We are committed to providing equal opportunity in all programs, services and activities to persons with limited English proficiency (LEP). Services include providing written translation and oral interpretations, free of cost, to LEP persons to ensure meaningful, accurate, and equal access to programs, benefits, and activities. We make reasonable accommodations for persons with disabilities. No qualified persons shall be excluded from participation in our programs or be denied the benefits of, or otherwise be subject to discrimination in any manner on the basis of age, race, creed, religion, color, sex, physical condition, handicap or disability, developmental disability, association with a person with a disability, sexual orientation, national origin, ancestry, political affiliation, marital, parental or familial status, pregnancy, arrest record, citizenship status, veteran status or any other characteristic protected by law. ADVOCAP is an equal opportunity employer functioning under an Affirmative Action Plan. We make a concerted effort to conduct business with small companies, women and minority-owned businesses, and companies compliant with civil rights law. (Ref. 29CFR Part 471, Appendix A to Subpart A). We have a grievance procedure. If you have concerns or a complaint, please contact ADVOCAP's Executive Director or Deputy Director



Helping People Help Themselves

To create opportunities for people and communities to reduce poverty and increase self-sufficiency.

## ANNUAL REPORT 2021

**FOND DU LAC OFFICE (Main Office):**  
19 West First St., P.O. Box 1108, Fond du Lac, WI 54936-1108  
920-922-7760 • 800-631-7760

**BERLIN OFFICE:**  
237 Broadway Berlin, WI 54923  
920-361-9880

**NEENAH OFFICE:**  
181 E. North Water St., Suite 210, Neenah, WI 54956  
920-725-2791

**OSHKOSH OFFICE:**  
2929 Harrison St., Oshkosh, WI 54901  
920-426-0150

**PRAIRIE VIEW CENTER:**  
W911 State Highway 44, Markesan, WI 53946  
920-398-3907 • 800-631-6617

This report was assembled by ADVOCAP, Inc. on a Regulatory Basis. Our annual agency wide audit was conducted by Independent CPA firm Hawkins Ash CPAs and is available for inspection by contacting ADVOCAP's Finance Director in Fond du Lac. There were no questioned costs on any of the contracts or grants for services administered by ADVOCAP in 2021.



## 2021 BOARD OF DIRECTORS

### FOND DU LAC COUNTY

Jim Chatterton  
 Jim Cleveland  
 Sister Joyann Repp  
 Jay Myrechuck  
 Gary Will  
 Donna Blend  
 Mary Fleischman  
 Camille Rosenmeier

### WINNEBAGO COUNTY

Paulette Feld  
 Su van Houwelingen  
 Susan Locke  
 Andy Buck  
 Larry Lautenschlager  
 Darlene Bilstad  
 Gayle Demler

### GREEN LAKE COUNTY

Bob Johnson  
 Renee Peters  
 Joe Gonyo  
 Ken Bates  
 Connie Anderson

## Our Mission:

**To create opportunities for people and communities to reduce poverty and increase self-sufficiency.**

Dear Friends,

ADVOCAP is pleased to present its 2021 Annual Report to the Community. ADVOCAP works to “Create Opportunities for People and Communities to Reduce Poverty and Increase Self Sufficiency.” In the pages that follow, we provide a brief summary of the opportunities that we provided to individuals in our three county area.

The year 2021 marks the 55th Anniversary of ADVOCAP, Inc. In 2021, our communities continued to struggle with the effects of the COVID-19 pandemic, however, with the strength and resilience of ADVOCAP’s dedicated staff, everyone pulled together and continued to support those most in need, our low-income population.

ADVOCAP continued to assist with Emergency Rental Assistance to those who were negatively impacted by COVID. We safely provided in-person instruction to our Head Start children as well as providing them with a summer school program. We assisted small businesses with applying for federal and state grants and loans to help them get through the financial hardship caused by the pandemic. We continued to serve exclusively home-delivered meals through our Senior Nutrition Program in Winnebago County. Our many senior volunteers were creative in connecting with children and families in need. We continued to weatherize homes and provide emergency furnace repairs and replacements.

ADVOCAP is a locally controlled, private not-for-profit corporation that seeks solutions to poverty at the local level in Fond du Lac, Winnebago and Green Lake Counties. Our corporate decisions are made by a local board of directors with representatives from local government, local community leaders, and low income people who live here. We are your Community Action Agency.

We are grateful to our public funders, private donors, volunteers, and collaborative partners for supporting our efforts in providing solutions to poverty. With their help, we will continue to work toward reducing poverty and increasing self-sufficiency in the future.

Sincerely, on behalf of the ADVOCAP Board of Directors and Staff,



Tanya Marcoe  
Executive Director



Connie Anderson  
Board President

## OVERCOMING CRISIS & BARRIERS



### EMERGENCY ASSISTANCE

- ▶ 421 households received emergency financial assistance to overcome barriers.
- ▶ 129 households had furnaces repaired or replaced.

### PANDEMIC RESPONSE

- ▶ 966 households, who were negatively impacted by COVID, received \$3,273,575 in assistance for rent, utilities, and other housing costs.
- ▶ 96 homebound elderly and/or disabled individuals in Winnebago County received 1,509 grocery deliveries.
- ▶ Essential hygiene products were regularly delivered to 35 homebound households in Winnebago County.
- ▶ Responded to hundreds of local, state, and national calls from small businesses needing help applying for federal and state grants and loans due to financial hardships.

### OVERCOMING TRANSPORTATION BARRIERS

- ▶ No interest loans were provided to 23 individuals to purchase or repair a vehicle so they could retain employment.
- ▶ Volunteers provided 1,052 rides for 66 individuals in Winnebago County to connect them with vital resources.
- ▶ Individuals who purchased a vehicle through the Agency, voluntarily provided thousands of rides for others who needed to get to and from work.

## IMPROVING HEALTH & NUTRITION



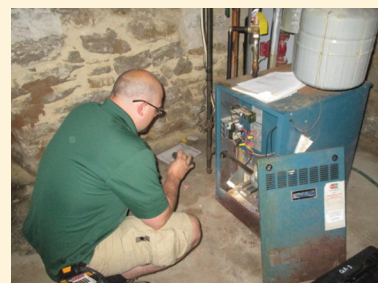
### HEALTH CARE

- ▶ 183 children obtained age appropriate immunizations, medical care and dental care within 90 days of starting the program.

### NUTRITION

- ▶ 134,146 meals were delivered to 1,022 older adults and/or those with disabilities in Winnebago County.
- ▶ 84 households planted and harvested food from community gardens.
- ▶ 2,895,346 pounds of food were provided to families through 10 food pantries.
- ▶ 8 area food pantries received 11,949 hours from senior volunteers to improve food security.

## IMPROVING & SECURING QUALITY HOUSING



### IMPROVING & MAINTAINING

- ▶ 221 home owners and renters received home weatherization services to save energy, lower housing costs, and live more comfortably.
- ▶ 12 home buyers and home owners received guidance and financial assistance with rehabilitation of their house.
- ▶ 102 households were provided with quality and affordable rental housing through agency owned housing units.

### SECURING

- ▶ 6 low-income home buyers received deferred loans for downpayment and closing costs.
- ▶ 76 homeless households secured permanent rental housing in the community.

## EMPOWERING INDIVIDUALS & FAMILIES



### EDUCATION

- ▶ 100 preschool children met or exceeded the standards to succeed in Kindergarten.
- ▶ Senior volunteers created games for 205 children so they could continue learning at home.
- ▶ 100 individuals received adult basic education services with 35 demonstrating increased academic skills and 9 receiving their GED or HSED certification.
- ▶ 27 individuals received post secondary financial assistance for tuition, books, mileage and child care with 7 completing their certification.

### TRAINING & TECHNICAL ASSISTANCE

- ▶ 62 individuals received technical assistance to start, expand, or sustain a business.
- ▶ 35 individuals who experienced homelessness completed life skills training.

### COACHING

- ▶ 216 families were provided with individualized, family development coaching to address needs, identify and build on strengths and address short term goals.
- ▶ 110 individuals were assisted with developing and implementing their long-range plan for self sufficiency.

## STRENGTHENING COMMUNITIES



### ECONOMIC & WORKFORCE DEVELOPMENT

- ▶ 26 low income entrepreneurs started or expanded a business.
- ▶ 141 jobs were created or sustained by businesses who received assistance.
- ▶ 28 low-income job seekers obtained employment with a living wage and benefits.
- ▶ 51 small businesses obtained or maintained loans through ADVOCAP.

### VOLUNTEER ENGAGEMENT

- ▶ 286 volunteers served 54,404 hours at 36 non-profit organizations.
- ▶ 28 senior volunteers dedicated 5,649 hours writing letters to 630 elementary school children.

### COLLABORATIONS

- ▶ Over 200 organizations partnered with ADVOCAP to achieve the agency’s mission.
- ▶ Provided leadership to the local, collaborative Continuum of Care to improve housing conditions and options for those most in need.
- ▶ Provided subgrants totaling \$600,00 toward the construction and furnishing of the homeless shelter in Fond du Lac.
- ▶ Engaged with private, public and non-profit partners in planning the Oshkosh Tiny House Project.
- ▶ Participated in the Envision Development Group to help local entrepreneurs and small businesses.
- ▶ Provided 4K services in partnership with school districts in Fond du lac and Green Lake Counties.

Please visit our website at

[www.advocap.org](http://www.advocap.org)